



## INVITATION

### Business Mediation Competition 2024

The international Business Mediation Competition in Amsterdam!

#### Mediation: a great alternative

Mediation is becoming increasingly common in family and employment matters and is also a good alternative in the business sector. Litigation is expensive and time-consuming. Sitting around the table under the guidance of a mediator often results in a sustainable, better and cheaper solution, also in business conflicts.

#### Academic pioneers wanted!

The Business Mediation Competition (BMC) will take place on 18 and 19 April 2024. In the beautiful city of Amsterdam, with its Van Gogh Museum, its canals and other exciting outings!

The competition is a way for young, talented teams of students to develop and test their negotiation skills and to become acquainted with mediation. This is a wonderful opportunity for young lawyers, business administrators and other budding conflict mediators to gain experience and put learned theory into practice.

#### About the BMC

The BMC 2024 is organised by the Centre for Conflict Resolution (CvC [www.cvc.nl](http://www.cvc.nl)) in collaboration with the Dutch Mediators Association (NMv) and international full-service law firm Houthoff. The competition is based on the prestigious ICC International Commercial Mediation Competition that will take place in Paris for the 19th time next year. For the BMC, students form a team of a minimum of two students, with one playing the role of client and the other playing the role of lawyer. The lawyer must be a law student while the other team member(s) can be in a different field of study. During the competition, two student teams are presented with a case of a dispute over several rounds. They enter into negotiations under the lead of an experienced mediator. The negotiations are monitored and assessed by a jury of experienced mediators. They assess the negotiating skills of the teams based on predetermined criteria. The winning team will be awarded a prize of EUR 1.000,-

*Contrary to what the name suggests, the competition is not about whether the students are good mediators but whether they are good negotiators in a business mediation setting.*

## A meaningful addition to the curriculum

We are pleased to invite you to participate in the competition with a student team from your university. The BMC 2024 is open to students who have preferably completed a major in Conflict Management or Mediation, or have taken electives in this area. The programme leader can also select their student teams.

Team requirements:

- A minimum of two and a maximum of four students enrolled at the university in the academic year 2023-2024. At least one of the team members is a law student and takes on the role of lawyer; and
- One supervisor/coach per team.

Dates: 18 and 19 April 2024

Location: Houthoff, Gustav Mahlerplein 50, 1082 MA Amsterdam

Questions? Call the CvC on 023-532 31 96 or contact Raquel Buijs via [r.buijs@cvc.nl](mailto:r.buijs@cvc.nl).